

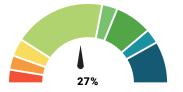
# Fiber to the Premise

## Monthly Dashboard: March 2022



**Downtown Boring** 

### TAKE RATE INFORMATION



### RESIDENTIAL

### **Project Milestones**

42%: Expected Take Rate After Full Buildout

0-32%: Planned Ramp-Up During Construction 32%: Business Plan Break Even After Full Buildout 42-53%: Projections Exceeded

Take Rate is the percentage of potential residents or businesses that actually subscribe for Pulse service To learn more about Pulse's Take Rate visit: www.LovelandPulse.com/TakeRate

### FIBER TO THE PREMISE HEALTH GAUGE



### **SCHEDULE**



### BUDGET

Schedule: One hundred and six weather days since November 2019 have impacted production rates but remain within seasonal expectations. Budget: Costs to date higher than anticipated as final design quantities were finalized, but are expected to stay within current budget.









### **TYPICAL SERVICE AREA SCHEDULE**

• From the time that network construction begins in a neighborhood, we are typically able to begin providing service within six to nine months.

### MILESTONES COMPLETED SINCE LAST REPORT

- Number of completed areas with boring complete: 112
- Number of areas with fiber installation complete: 100
- New Downtown areas available for commercial services

### MILESTONES IN PROGRESS

- A controlled release of Pulse services.
- Construction in the Big Thompson Canyon for the CCSG program
- Pulse network construction in the Downtown area continues
- Weather conditions improve to permit burying of temporary winter service drops

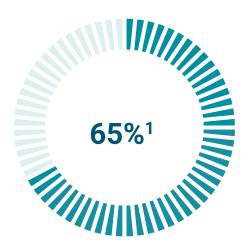
### MILESTONES NEXT STEPS

• Opening of new areas for customer sign-ups.

LOST TIME SAFETY **INCIDENTS TO DATE: 1** 



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# Network Construction Progress

**Total Bore Length:** 2,505,355'<sup>3</sup>

Completed Bore Length: 1,638,375' 65%<sup>2</sup>

# Total Construction Budget

**Budget:** \$75,941,664<sup>4</sup>

Expenditure to Date: \$49,429,664

\*Reported from: November 25, 2019 – March 31, 2022

<sup>1</sup>Construction progress includes active network, and Hut installation in addition to overall bored length <sup>2</sup> Invoicing follows completed work <sup>3</sup>Total boring updated based on final design estimate <sup>4</sup> Budget total updated/corrected





Vault and Conduit Placement

Winter Temporary Drop Fiber







